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Press release

New logistics area in Ratingen: AVA expands warehouse capacity again

Armaturen Vertrieb Alms GmbH (AVA) continues its course as a leading wholesaler of industrial valves and expands its storage capacity with a new logistics area at the Ratingen site. The company is thus reacting to the increasing market demand for certified valves available at short notice.

With the construction of the warehouse, AVA is expanding its operational area by more than 4,500 square meters and is thus strategically counteracting the trend towards reducing warehouse space, which repeatedly leads to procurement problems for plant manufacturers and operators. On the one hand, the expansion creates suitable conditions for a market-adapted development of the product range policy and allows the company to significantly expand its range of valves in the new space. On the other hand, the business expansion generates state-of-the-art logistics workplaces on site to shorten processes related to inventory maintenance, valve modification and shipping. In this way, AVA achieves the goal of optimizing the increasingly important short-term availability and reacting even more flexibly to customer requirements.

The expansion is part of a multi-stage investment plan

The expansion of the Holterkamp 4 plant in Ratingen is part of a framework strategy of investments for healthy continuous growth at AVA. The valve experts, who enjoy a reputation throughout Europe as a quality supplier, are pursuing their growth course under their own steam with substantial investments. The company has invested around 6.5 million euros in expansions in the last three years alone. In September 2019, for example, an additional sales and warehouse location was already built in Gelsenkirchen, where AVA and its service subsidiary ASA were able to bundle joint competencies and intensify cooperation. With the construction of the hall in Ratingen, the company will continue this investment course in 2021 and create the conditions for further healthy growth in the future.

Growth strategy strengthens AVA's core competencies

Armaturen Vertrieb Alms GmbH has been the leading wholesaler of industrial valves to DIN and ASME standards in Europe for decades. For almost 50 years, the company has successfully combined deep technological valve knowledge with a fast and comprehensive delivery service. The family-owned company, managed in the second generation by Frank Alms, serves customers from the chemical, petrochemical, plant construction and power plant engineering industries worldwide from sales and warehouse locations in Germany, the Netherlands and England. As a globally active company, the AVA Group also has branches in Italy and China to secure deadlines. With the expansion of the capacities, the company achieves a strategic strengthening of its core competences around the fast delivery capability, individual services, reliability and a wide certified product range.

Furthermore, the opening of the new logistics hall comes exactly at the right time: By investing in the logistics hall at Holterkamp 4, AVA is well positioned, especially for attracting the demand for Corona.

Construction measures follow customer needs

Frank Alms, Chairman of the Board of Management, emphasizes the service-oriented significance of the construction measures: "By expanding our operating space, we have created the prerequisites for improving our logistics processes and thus achieving greater efficiency in the processing of orders. The current shortage of raw materials on the world markets and the explosion in freight rates as capacities become scarce are leading to longer production times for valves elsewhere. With the new logistics hall, we are offsetting these effects - the large warehouse is invaluable to our customers."

About AVA:

For almost 50 years **AVA**® has been the leading wholesaler of industrial valves according to DIN and ASME standard in Europe. As a long-standing exclusive partner of the leading manufacturers worldwide, AVA serves customers in the chemical and petrochemical industries as well as plant engineering and power plant technology with industrial valves at short notice from four sales and warehouse locations in Germany, the Netherlands and Great Britain.